



CREDIT & BILLBACK GUIDELINES

Credits

Cooperage and product QA

Returned cooperage, accounted for with in the Ekos system and trackable.

QA issue - product return (bad keg, damaged package, other QA issues) accounted for within the EKOS and trackable.

Total value will be applied to the next invoice for respective distributor.

Billbacks

Marketing functions in most cases

Promos, Samples, Merchandise & other.

Invoiced by the distributor to Ranchers Beverage Co. and emailed to *FSBSales@RanchersBeverageCo.com*.

Once approved the invoice will be paid sent to account for payment (*ACH or Check*).

